

**December 2004 Monterey County Single Family**

| County        | Area/<br>City | Year | Cur Inv | No. of<br>Closed Sales | %LP<br>Rec'd | Med. Price | Avg. Price | Total \$ Vol | Avg<br>DOM | New<br>Listings |
|---------------|---------------|------|---------|------------------------|--------------|------------|------------|--------------|------------|-----------------|
| MTY           | CAR           | 2004 | 100     | 14                     | 92.27        | 1,685,000  | 2,144,250  | 30,019,500   | 86         | 10              |
| MTY           | CV            | 2004 | 68      | 8                      | 95.40        | 1,175,000  | 1,388,750  | 11,110,000   | 175        | 12              |
| MTY           | DR            | 2004 | 11      | 1                      | 94.65        | 601,000    | 601,000    | 601,000      | 108        | 3               |
| MTY           | ES            | 2004 | 34      | 16                     | 100.83       | 419,000    | 420,063    | 6,721,000    | 33         | 12              |
| MTY           | MA            | 2004 | 18      | 14                     | 99.81        | 590,000    | 601,679    | 8,423,500    | 40         | 7               |
| MTY           | MO            | 2004 | 41      | 13                     | 97.21        | 658,000    | 771,164    | 10,025,129   | 42         | 9               |
| MTY           | NOM           | 2004 | 85      | 42                     | 99.19        | 610,000    | 623,639    | 26,192,850   | 49         | 17              |
| MTY           | NS            | 2004 | 81      | 97                     | 100.09       | 530,000    | 537,006    | 52,089,600   | 27         | 46              |
| MTY           | PB            | 2004 | 48      | 13                     | 91.67        | 1,400,000  | 1,638,775  | 21,304,070   | 109        | 7               |
| MTY           | PG            | 2004 | 32      | 14                     | 96.15        | 775,000    | 772,229    | 10,811,200   | 93         | 9               |
| MTY           | SCT           | 2004 | 33      | 2                      | 94.76        | 1,527,000  | 1,701,000  | 3,402,000    | 134        | 2               |
| MTY           | SEA           | 2004 | 37      | 14                     | 98.14        | 625,000    | 695,929    | 9,743,000    | 52         | 13              |
| MTY           | SMH           | 2004 | 73      | 13                     | 94.38        | 855,000    | 1,022,726  | 13,295,438   | 96         | 18              |
| MTY           | SOM           | 2004 | 56      | 25                     | 99.03        | 435,000    | 434,372    | 10,859,299   | 26         | 22              |
| MTY           | SS            | 2004 | 49      | 33                     | 98.46        | 530,000    | 566,691    | 18,700,800   | 50         | 22              |
| MTY           | UN            | 2004 | *       | *                      | *            | *          | *          | *            | *          | *               |
| <b>Totals</b> |               |      |         |                        |              |            |            |              |            |                 |
|               |               | 2004 | 768     | 319                    | 96.91        | 589,000    | 731,343    | 233,298,386  | 51         | 209             |

**December 2004 Monterey County Condos/Townhomes**

| County        | Area/<br>City | Year | Cur Inv | No. of<br>Closed Sales | %LP<br>Rec'd | Med. Price | Avg. Price | Total \$ Vol | Avg<br>DOM | New<br>Listings |
|---------------|---------------|------|---------|------------------------|--------------|------------|------------|--------------|------------|-----------------|
| MTY           | CAR           | 2004 | 3       | 1                      | 93.61        | 645,000    | 645,000    | 645,000      | 80         | 1               |
| MTY           | CV            | 2004 | 17      | 7                      | 99.09        | 465,000    | 593,857    | 4,157,000    | 29         | 5               |
| MTY           | DR            | 2004 | *       | *                      | *            | *          | *          | *            | *          | *               |
| MTY           | ES            | 2004 | 15      | 2                      | 97.69        | 275,000    | 275,000    | 550,000      | 41         | 7               |
| MTY           | MA            | 2004 | 1       | 2                      | 99.36        | 366,000    | 382,500    | 765,000      | 23         | *               |
| MTY           | MO            | 2004 | 8       | 3                      | 100.49       | 720,000    | 637,633    | 1,912,900    | 189        | 5               |
| MTY           | NOM           | 2004 | 3       | *                      | *            | *          | *          | *            | *          | 1               |
| MTY           | NS            | 2004 | 17      | 8                      | 99.93        | 330,000    | 340,125    | 2,721,000    | 15         | 12              |
| MTY           | PB            | 2004 | 6       | *                      | *            | *          | *          | *            | *          | *               |
| MTY           | PG            | 2004 | 3       | 4                      | 96.95        | 532,000    | 543,625    | 2,174,500    | 73         | 3               |
| MTY           | SEA           | 2004 | 1       | 1                      | 99.06        | 524,900    | 524,900    | 524,900      | 39         | *               |
| MTY           | SMH           | 2004 | *       | *                      | *            | *          | *          | *            | *          | *               |
| MTY           | SOM           | 2004 | 3       | *                      | *            | *          | *          | *            | *          | 1               |
| MTY           | SS            | 2004 | 2       | 3                      | 99.17        | 415,000    | 380,000    | 1,140,000    | 29         | 1               |
| MTY           | UN            | 2004 | *       | *                      | *            | *          | *          | *            | *          | *               |
| <b>Totals</b> |               |      |         |                        |              |            |            |              |            |                 |
|               |               | 2004 | 79      | 31                     | 98.81        | 415,000    | 470,655    | 14,590,300   | 49         | 36              |

\* = Not Available