

Single Family Residential								
2007								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Bradley	1	1	0	0	0	0	.0	0
Carmel	350	122	191	112	1,906,543	1,550,000	93.67	364,149,869
Carmel Valley	212	88	79	106	1,479,715	1,295,000	93.32	116,897,500
Del Rey Oaks	22	10	9	89	723,737	735,000	96.0	6,513,640
East Salinas	366	143	44	104	441,822	433,950	98.36	19,440,200
Marina	238	86	79	105	593,102	580,000	96.51	46,855,100
Monterey	243	82	95	103	901,594	795,000	94.49	85,651,512
North Monterey County	619	242	112	121	687,178	650,000	95.36	76,964,000
North Salinas	1321	490	194	110	532,876	535,000	97.55	103,378,050
Pacific Grove	232	86	98	87	925,836	805,000	94.79	90,731,999
Pebble Beach	171	77	70	158	2,702,384	2,312,500	88.79	189,166,939
Salinas Monterey Highway	333	133	118	105	1,171,163	932,500	94.83	138,197,325
Seaside/Sand City	430	145	88	98	636,277	619,000	95.92	55,992,455
South Coast	57	49	19	171	3,789,276	2,215,000	86.43	71,996,253
South Monterey County	1066	428	152	98	402,840	385,000	96.25	61,231,707
South Salinas	460	170	131	115	555,837	540,000	96.13	72,814,760
Summary	6121	2352	1479	110	1,014,186	--	93.63	1,499,981,309

Common Interest Development								
2007								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	20	9	11	91	739,909	745,000	97.12	8,139,000
Carmel Valley	82	34	37	143	684,187	642,500	96.0	25,314,950
Del Rey Oaks	6	1	5	149	481,250	480,000	98.52	2,406,250
East Salinas	65	27	11	138	348,687	365,000	99.59	3,835,560
Marina	29	11	7	138	418,485	400,000	98.79	2,929,400
Monterey	143	58	49	81	563,316	486,000	97.12	27,602,516
North Monterey County	4	4	0	0	0	0	.0	0
North Salinas	129	49	21	108	286,191	277,000	97.39	6,010,021
Pacific Grove	31	19	15	89	695,676	655,000	96.64	10,435,140
Pebble Beach	23	12	6	142	1,455,416	777,250	93.02	8,732,500
Salinas Monterey Highway	21	8	9	125	545,833	541,000	96.08	4,912,500
Seaside/Sand City	16	6	6	160	509,333	506,500	96.22	3,056,000
South Monterey County	23	11	1	66	312,500	312,500	99.21	312,500
South Salinas	43	14	8	73	369,250	362,500	96.71	2,954,000
Summary	635	263	186	111	573,335	--	96.55	106,640,337